

CAPACITY OPTIMISATION

Many companies have a large amount of expensive technology assets but in many cases these assets are not utilised to their full potential. In other cases the assets are over utilised through duplication of information. Our programme reviews how all technology assets from networks to storage to servers are designed so that our customers maximise the value they receive from existing IT investments.

Key Benefits

- Capex avoidance
- Operational cost savings
- Improved performance

Key Features

- Short 8 week programme
- Report with recommendations
- Implementation plan framework

Business Challenge

IT assets are very expensive and consume valuable capital. It is imperative that they deliver maximum performance for your company.

The legacy approach of one application, one server has led to massive under-utilisation where in many cases the average utilisation of CPU can be as low as 15%. This not only means that the server is not working at its full potential for you but also you are paying the energy cost for this under-utilisation.

Storage has become cheaper over recent years but this is a double edged sword. Very often poor discipline can mean that instead of legitimately holding 2 or 3 copies of data, some organisations may have 12 or more copies, leading to significantly higher storage acquisition levels than an organisation really needs.

Our Solution

Initial Assessment

After we have agreed the scope of the engagement - technology (storage, network, servers, etc) and function (production, development, test, etc) - we will start our data gathering exercise using your existing toolset. If no appropriate tools exist, we will use standard scripts and features to collect the information. We will benchmark your utilisation levels against industry best practice so that a current and desired position is established.

Report and recommendations

Wherever there is a significant gap between current and best practice utilisation levels, we will indicate that this is due either to legitimate business reasons or identify a remediation strategy to optimise the usage. The impact of the implementation of these improvement strategies will be modelled to quantify the potential savings.

Implementation plan

A framework implementation plan will be developed once all of the strategies have been identified. This will give you a guideline as to how the savings can be realised within your organisation.



“Efficient and effective use of IT assets is a necessity not a luxury”

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Business Benefits

The principal benefit our clients can expect is that they are able to slow the rate of IT capital investment through maximising the use of their existing estate. Moreover in some cases this can mean that operational expenses are reduced through the retirement of some significantly under-utilised aged assets.

An opportunity assessment report is only valuable if there is a plan to realise that opportunity. Our report will provide executives with an actionable plan to realise savings.

We can also provide full implementation support should our clients require this.

Clients who have benefited from our services include:

*Deutsche Bank
Hitachi
BT
Verizon
Emagine
Royal & Sun Alliance
IATA
Resolution Life*

About Us & Our Approach

We pride ourselves in working in partnership with our clients to ensure business objectives are met. No matter how difficult or complex the project may be, we always work as a team and ensure all of our stakeholders are successful. We are open, honest and are trusted by our clients to honour our commitments.

Service is our business and customer satisfaction our goal. We have a can do ethos which means that we will always deliver what has been asked.

Key Deliverables

The key deliverables for this service will be as follows :

- Opportunity assessment report
- Benchmarking of current situation versus industry best practice
- Quantification of business savings
- Remediation strategies in line with your architecture goals
- Actionable remediation plan framework
- Presentation and discussion of the results.



The Amiitas Advantage

Proven Track Record of Experts

Our service delivery experts have real operational experience gained from holding senior management and executive positions at many global and blue chip companies such as Morgan Stanley, Goldman Sachs, Motorola, HBOS to name but a few. This wealth of experience coupled with our customer diversity means that optimal solutions can be implemented in short time frames according to our customer's requirements.

Vendor Agnostic and Market Knowledge

We hold a vehement vendor agnostic position when it comes to selecting products and tools. We firmly believe in maximising the use of existing client investments and will not try to sell you something that we do not believe you require. Our extensive knowledge of the marketplace allows us to provide our clients with the advice they need when additional investment is deemed necessary.

Delivery, quality, results and value

We are business people who pride ourselves on exceeding the expectations of our clients through the quality of service we deliver and value we create. We only have one agenda, to ensure that our client's business objectives are successfully achieved!